

Episode 330- The Peacekeeper App: Protect Your Home and Community Guest: Cody Drummond January 30, 2015

WOODS: The Peacekeeper App is the kind of project that shows how we can take ideas that might have seemed really difficult in theoretical in terms of how to implement and actually implement them thanks to the technology that we have today. I assume that you came at the app from a libertarian perspective, and you thought how can I take these libertarian ideas and bring them into the real world?

DRUMMOND: That's a little bit of it. Most of it was really not as political as it was just me wanting to do the right thing for myself and my family. I am a libertarian, but I like to think of Peacekeeper as non-political.

WOODS: Give me the 30-second to one-minute pitch for what exactly it is, and then we'll go into the details.

DRUMMOND: Really Peacekeeper is a company and a movement. As a company, we are working to develop technologies and networks that really are going to empower people to protect themselves and their loved ones. Right now the big deal is the Peacekeeper smartphone app, which allows people to send, receive, and respond to pretty detailed emergency alerts. The idea is that anything you would call 911 for, you can use Peacekeeper for and get a response faster. So that's the first thing we've built out. We are going to be working to build out more things in the future, but that's the short run of it.

WOODS: Who exactly are the responders? If I use the Peacekeeper App, who is going to come help me?

DRUMMOND: The people that we encourage you to go to for emergency response are your friends, family, and neighbors, for a couple of reasons. One is that they are the closest people to you when an emergency actually happens, so they are going to be able to get there the fastest. And two, they have a personal incentive to make sure that you are taken care of and to look out for your well-being.

WOODS: Does that mean that when I get the app, I have to more or less sign up everybody I know? It sounds kind of involved.

DRUMMOND: In a way, yeah, you do have to connect with the people you know. It's as involved as Facebook is, where you've got to get on there and search for the people you want to link up with and link up with them. So it's not a ton of work, but you do have to do a little something.

WOODS: Now, do you think this is—is the idea of this that it is superior—it could be a superior system to calling the police and crossing your fingers?

DRUMMOND: Absolutely. We get a lot of critiques from people saying that we're telling people to use our system instead of 911, and my retort to that is to tell people no, we're telling people to use our system instead of having absolutely nothing to depend on. Because if you actually look at the statistics, if something is going down at your house and you call 911 or you're calling the police for help, the police will show up after the crime is committed. They will not show up in time to stop the crime. So we're telling people the system that we have doesn't work. We can either sit around and wish that we're taken care of if an emergency happens, or we can actually do something to protect one another.

WOODS: How long has the app been existence? When did you release it?

DRUMMOND: I want to say almost 9 months now it's been on the iOS store, and it's probably been on the Android store for I think around 6 months.

WOODS: Is it a free app, or do you pay for it?

DRUMMOND: The app is free. You can download it for free right now if you go on either the iStore or the Android Google Play store. You just type in Peacekeeper and look for the blue and red shield, and you can download it for free.

WOODS: All right, suppose I've got it on my phone right now. What do I see? What do I do? What's showing up on my screen?

DRUMMOND: On the main screen of the app, you're going to see the four major emergency alerts, which is medical, fire, intruder, and abduction, and the way it works is you would get the app. Maybe you talked to your brother or mother or sister or neighbor about it—let them know how to find you on the network. They can link up with you, and after you've linked up if anything goes down, you just hit one of those emergency alerts on the home screen, and you're going to get a little pop up that asks you to confirm the alert, and once you confirm it, it's already got all your information pre-saved in the system. So instead of having to sit on the phone with a 911 operator for 30 second to a minute and give them all your information, that's all going to go out in about four seconds. They are going to have your address. They are going to have the emergency detail that you put out. They are going to have a picture of you. They are going to have the option to communicate to chat. There's a little button for the responders to press that says "on it" where it shows everyone else in the network that someone is responding to the emergency.

WOODS: All right, well, suppose I am on the receiving end of one of those notifications. It's somebody else who's having some—let's say there's a burglar in the house. Is that the kind of—by the way—is that the kind of thing you're envisioning? There's a burglar in the house or there's a suspicious person outside or that sort of thing?

DRUMMOND: That will probably will happen, but the most common emergencies are medical. So usually it could be someone has had a heart attack. My child needs CPR. Someone is having a seizure. Someone broke a leg. I need a ride to the hospital. Those will be most of the emergencies that occur. Medical emergencies are much more common than break-ins, but we want to be able to handle everything at some point, so the idea is you can be involved as you want to be. So when you sign up for this system, you're not going to someone's house with a gun if there's a burglar.

WOODS: Yeah, I was wondering about that, because if the whole point of it is I get the alert, and then that just makes me call the police, then you could have called the police.

DRUMMOND: Right, and what we tell people because we encourage training, but we tell people only go into a situation where you are comfortable. If you are trained in self-defense and know how to use a weapon, which a lot of our users are—a lot of our users are ex or current law enforcement as well—then if you think that you can help someone in that situation, then you should help them. That's just the right thing to do. If you don't feel prepared or confident, you can go up front and honk your horn. You can shine your flashlight through the window. You can call the police if you want to. You can call other people for help. At the end of the day, that person is better off if you know something is going on than if you're just totally in the dark.

WOODS: Now, I would think you were going to want to get—obviously any app developer is going to want to get as much publicity as you possibly can, but something for like this especially because you need—for it to work, you do need a decent number of people to be interested in it, to be willing to give it a try, to have heard of it. Has that been the biggest uphill climb, just to spread the word?

DRUMMOND: It has. A lot of the difficulties have just been personally, but for the company, it's just getting it off the ground. I am a dad. I am a husband. I got three kids. This stuff is expensive. I have a full-time and part-time job on top of the Peacekeeper stuff. So it's been a work in progress. I am still moving forward, but without financial backing and without a huge audience, it is difficult. But we'll get there. We're moving in the right direction.

WOODS: Did you ever consider using Kickstarter-style crowdsourcing?

DRUMMOND: In the very beginning we did try an Indiegogo crowdsourcing when we had nothing going on yet, and we didn't even get close to meeting our goals mainly because I didn't do it right and couldn't commit the time to it. Right now we're working on building out the next version of Peacekeeper. We're calling it 2.0, and it's going to be the version that everyone's

been wanting for and asking for with all the features that people have been requesting and some of the changes and tweaks from the stuff we've learned with the first version, and there will likely be a an Indiegogo for that version.

WOODS: I know it's still relatively early in the history of the app, but are you able to know whether or not and to what extent and how often people have successfully used it? Or have you heard anecdotal evidence or anything like that?

DRUMMOND: We don't have really much to go off at all right now. We've got a user base of about 3,000 to 4,000 people, and it hasn't really been out there that long. And if you think about how often these emergencies happen, they're actually very rare. It's kind of like a form of insurance, but a very necessary one. So with this small of an audience, we don't really have anything to go off, but I really feel that when the audience grows and we get a lot more people, we will have a lot more information to use.

WOODS: If you had a dream team of programmers, what capabilities would you want Peacekeeper to have that it doesn't have presently?

DRUMMOND: Well, I can talk to you about some of the updates that I am sure that it will have in the next version, which is going to have location awareness. You're going to have the ability to customize some of the alerts. You're going to have the ability to have sound beacons coming from the app. So if you're in a house with a fire, you can send out the fire alert, and it'll send out a sound beacon from your phone if someone comes into your location. One of the things I would really like to move forward with in the future is to get beyond an app, where we can have home automation. So if someone kicks your door down, you don't have to hit a button. The home is interacting with the alert system. It automatically sends the alert out to your friends family and neighbors. We want to have the smoke alarms that will detect smoke and automatically send alerts, and we also want to have the wearable gear, which would be a wristband that's detecting your heart rate, so if you have a heart attack, it sends the alert out to your network. If your wife is running and she hits the button on her bracelet, it will send the alert out to you and show you where she's at. Same with your kids. So that's where we ultimately want to go with it. We want to have a really truly reliable network of emergency protection, and right now with the current system, we don't have anything even close to that.

WOODS: I hope I won't be asking a question out of turn, so to speak, when the entrepreneur in me is curious to know how you monetize something like this.

DRUMMOND: Right, right. And that's been the difficulty from day one. We've had some false starts. We originally tried to sell the app, and it did not work well. We've concluded that trying to sell the app is not going to get us where we need to be. We are considering doing some inapp purchases. We're considering—well, we've already established partnerships with trainers where people can sign up for memberships and get training. We're likely going to be offering training through local trainers like self-defense trainers, firearms trainers, so the idea is that you can use the app to get your group trained in your neighborhood and get heavy, heavy

discounts on that, so we would be working with local trainers in areas all across the country. I would like to build out a very good membership program where people could pay a monthly or yearly membership and get some really cool perks out of it by being a member. You don't have to be a member to use the app, but if you want to get involved with the movement more, similar to what the NRA does—you sign up and become a member, and that helps support the system.

WOODS: Well, I would be inclined to do that; certainly if the app actually helped somebody, you would think that person would say, maybe I should be a member. Maybe I should help them out. I will get the Peacekeeper hat, I will get whatever the benefits are, and I will feel like I am saying a think you. And even if you haven't, thank heavens, had any type of emergency you've needed to respond to, increasingly since I am a content creator myself, I am more sensitive to this: that I really benefit from something, and I know the person's working really hard to produce it. I should kick in something. I think about my favorite organizations that I like or the favorite shows that I listen to or whatever, anything that's helping me, or even freeware. I get some free software, and then they say, well, you know, if you're a sucker, and you'd like to make a donation, please do. I am that sucker. In case you're wondering, does anybody ever do that? I do do that, and I am just hopeful that people will get to the point where they stop and appreciate that in this new world of everything being free, every app is free, every show is free, you know, that occasionally you say a thank you by making a little contribution.

DRUMMOND: Yes, absolutely, and along those lines, you can go to Peacekeeper.org. Under the vision page, there's a donate button. If you want to become a member, go to the tribe section. There's a couple of options there, and there's some cool perks listed, and if you want to get training, go to the guardian section. We've partnered with some outstanding trainers, former Navy Seals, former Blackwater trainers. And they are very passionate about what we're doing. We're very passionate about what they are now doing, and they are trying to get common, everyday people trained to the company's pulse. So you can sign up through our program, get a Peacekeeper Pulse membership, and the price is pretty dang good, and the training is pretty awesome too.

WOODS: How did this idea come to you in the first place? Was there a particular incident where you said, boy, it would have been great if these people had had access to something like this? Or were you just sitting around thinking about what contribution can I make to society? How did it come up?

DRUMMOND: As I started to realize how bad the current emergency response system was, I really saw that gap in the market, and over time after looking at the statistics realized, wow, there's a huge, huge need here not just for the society in general, but also for my own family. Most people don't really think about this too much in the day, but especially at night when we go to bed, we lock our doors. A lot of us sleep next to a weapon, a gun or a baseball bat because this s always on our mind. We're concerned that something could happen, and it's a very real thought that people worry about a lot, but don't think a lot about the solution to this

problem. I just saw an area that I could build something that would really benefit my own family and work towards a future that I really want to live in.

WOODS: Did you already have a background in app design? Are you the tech guy? Are you the idea guy? Or both?

DRUMMOND: No, my background is in construction. I have no background in tech whatsoever. So I hired some developers and paid them to code the app. I outsourced the first version. The Peacekeeper 2.0 will be in-house. We're bringing on some in-house developers that are really passionate about what we're doing, but yeah, I worked, paid for it, and I built out all the functions on paper and all the screens on paper. But as far as the background coding, that's not me.

WOODS: Well, we'll have links to the app both for the iPhone and the Android as well as to your social media and website and everything on the show notes page for today— www.tomwoods.com/330. But all the same, why don't you share with us how people can find out more about this, and any parting words you may have.

DRUMMOND: If you want to find out more, you can go to Peacekeeper.org. There's a lot of information there. If you want to just jump right in and get the app, then just go to either the iOS Apple Store or the Google Play store and search for Peacekeeper. Look for the red and blue shield, and you can download it there.

As far as parting words, I would just say that this system, I believe, can really help save people's lives. It can really help build the future that a lot of libertarians believe in and want to work towards. So give it a shot. Check it out. It's something that's real, it's something that's practical, and it's something that people can do now to kind of cause change in their world. The more we can rely on each other and ourselves, the less we have to rely on strangers in government and the less we have to depend on those people. So I think it's worth a couple of minutes to take a look at.

WOODS: That is probably the best pitch you could have made to my audience there. So very interesting. People should check out Peacekeeper.org. Check out all the links on the show notes page for today over at TomWoods.com, and Cody Drummond, thanks for your time today.

DRUMMOND: Thanks a lot, Tom. Take care.